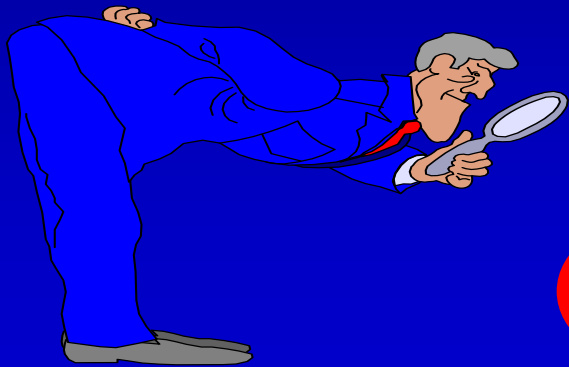


# I'm doing an impact evaluation: *What evidence do I need?*



Scott Bayley

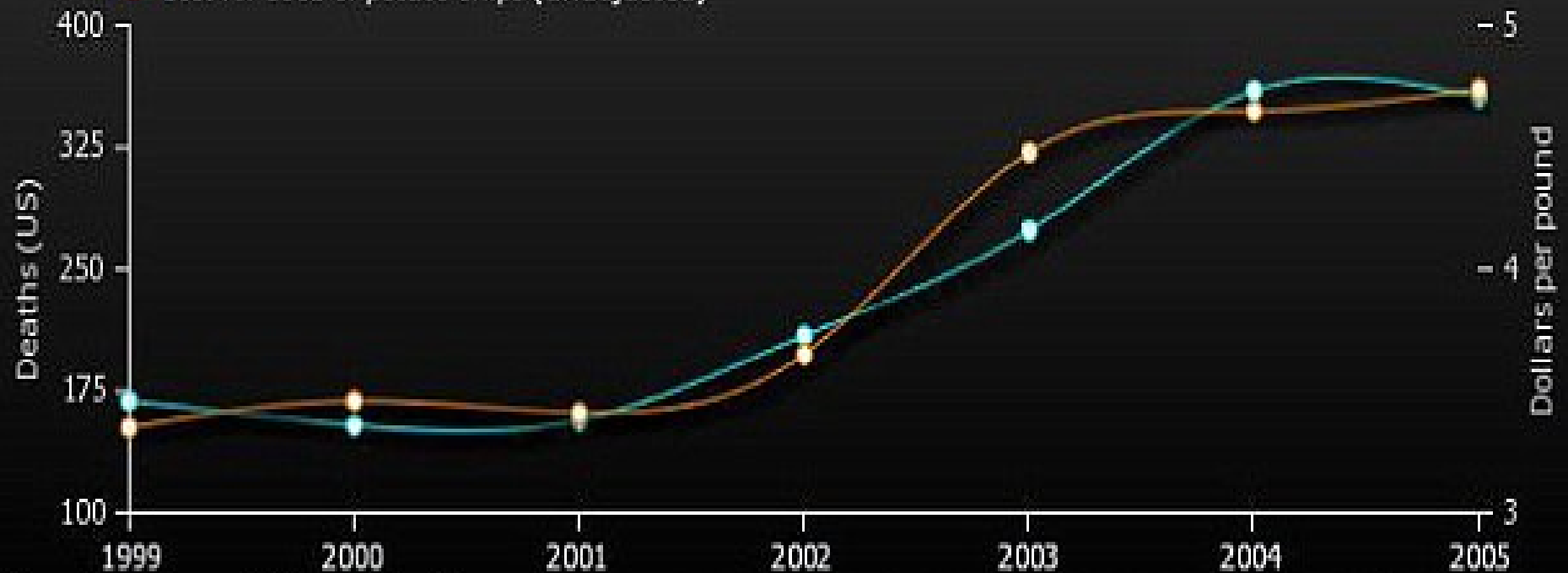
AES conference, Canberra Sept 2017

# Overview

1. Examples: *What is going on here?*
  2. Philosophy and evaluation models
  3. Evidence requirements for IE
  4. Lets practice
  5. Summary
- Quiz & prize

# People who died falling out of a wheelchair correlates with the costs of potato chips

- People who died by falling out of their wheelchair
- Cost for 16oz of potato chips (unadjusted)



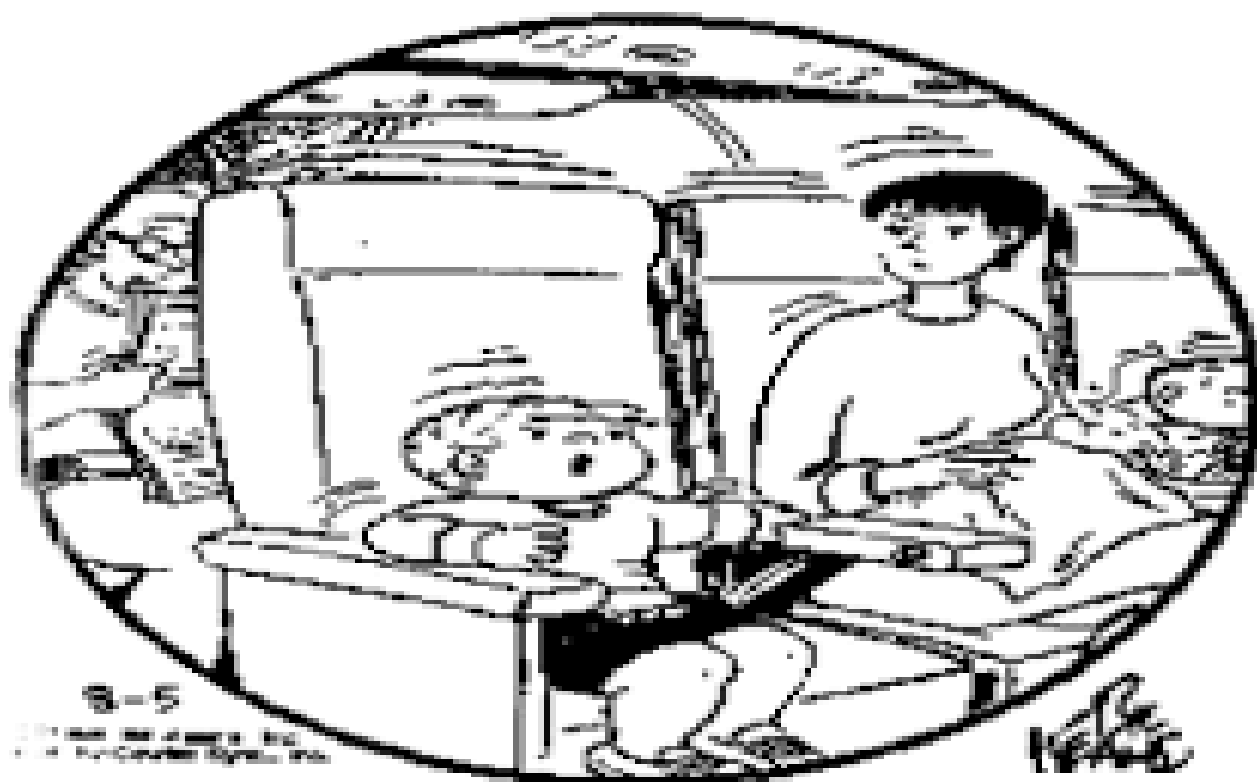
© Spurious Correlations/Tyler Vigen

Correlation: 97% Sources: CDC & Bureau of Labor [tylervigen.com](http://tylervigen.com)

Student:

*I will study hard tomorrow in order to get a good grade in today's exam*

## THE FAMILY CIRCUS



8-5

© 1992 K. H. 1992

"I wish they didn't turn on that seatbelt sign so much! Every time they do, it gets bumpy."

# Philosophical perspectives



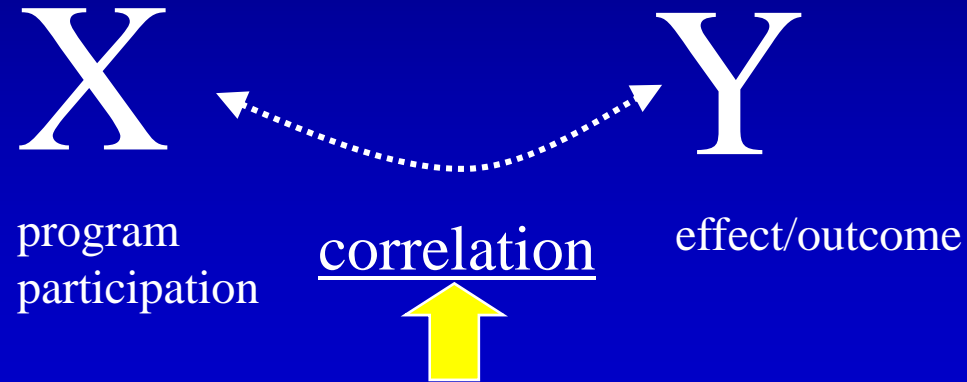
# Evidence requirements for IE

In order to conclude that program (X) causes outcome (Y), three criterion must be satisfied. These are:

1. Demonstrate an association between participating in program X and outcome Y;
2. Establish time order ( $X < Y$  in time); and
3. Rule out alternative explanations (Z).

①

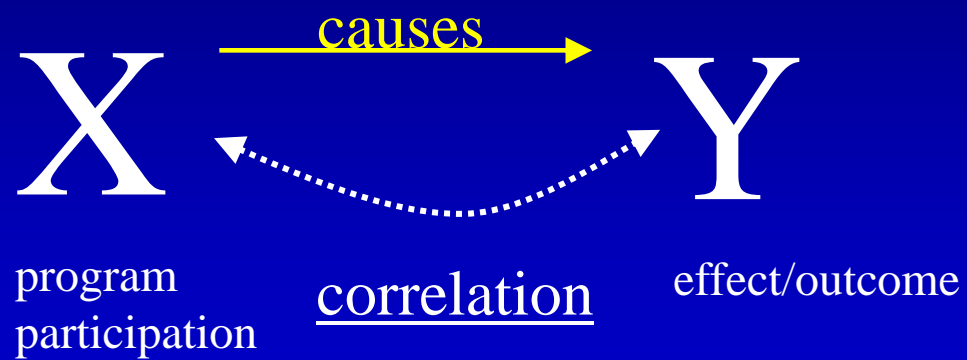
# Four possible explanations:



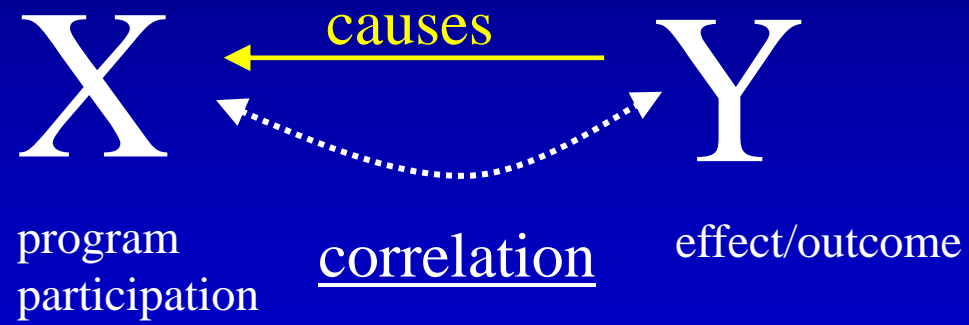
*pure chance/methodological error*



②

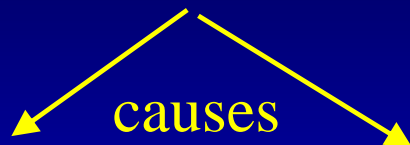


③



④

Z

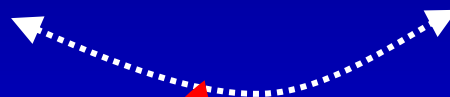


X

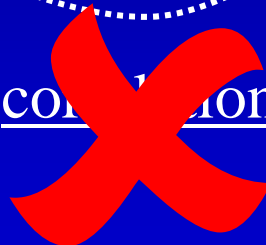
program  
participation

Y

effect/outcome



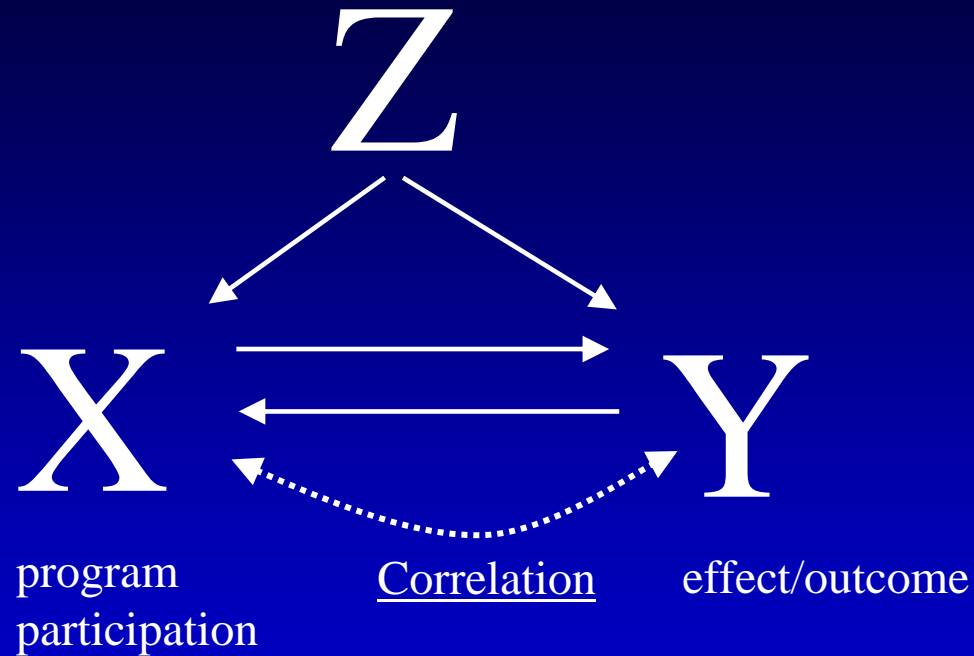
confounding



To be trustworthy and credible, an IE must:

1. Demonstrate an association between participating in program X and outcome Y;
2. Establish time order ( $X < Y$  in time); and
3. Rule out alternative explanations (Z).

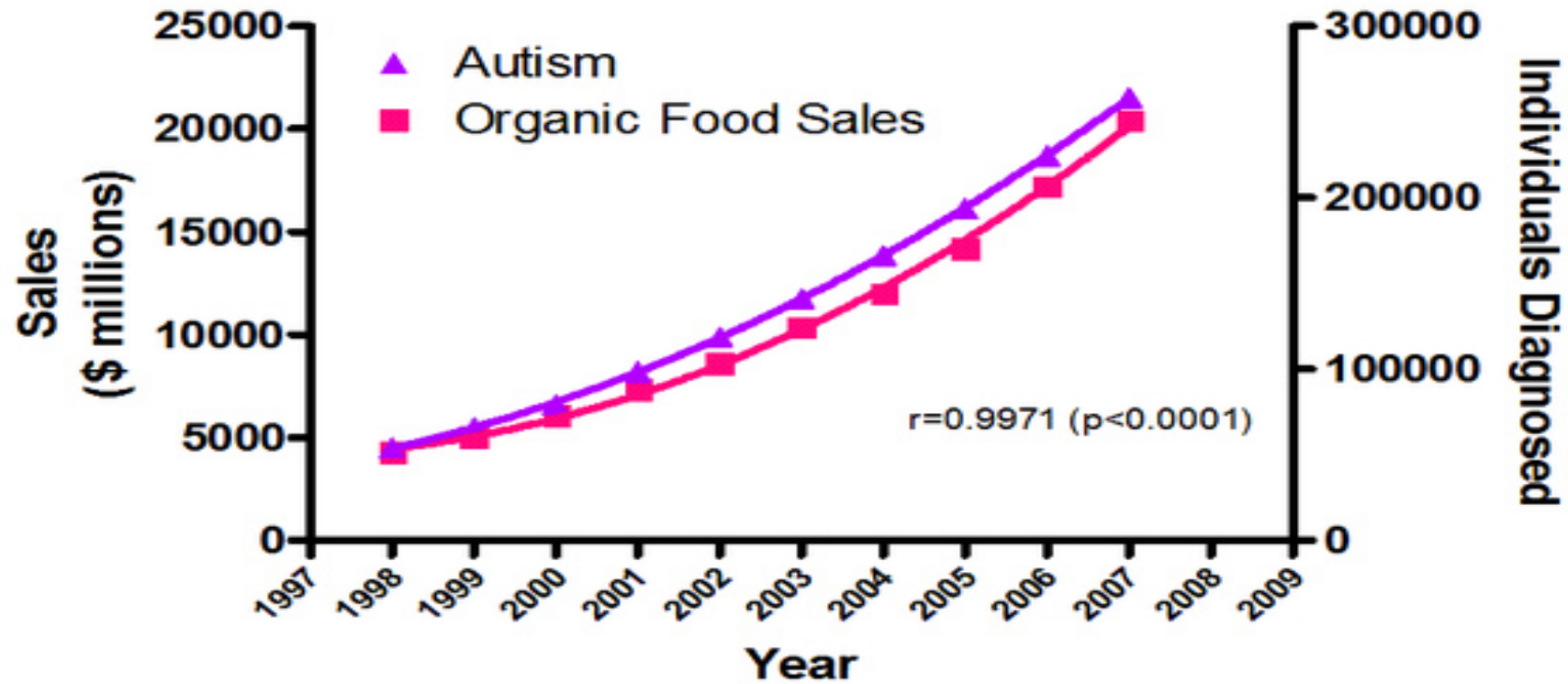
# Lets Practice



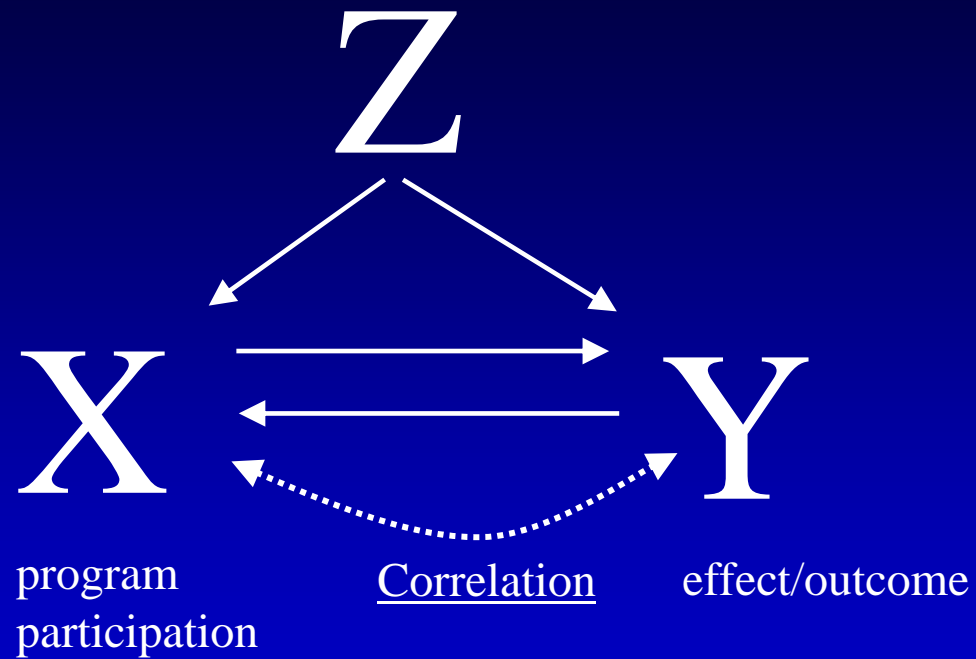
## Examples:

- # fire engines at location and the value of fire damage
- teenagers sleeping <5 hrs night and mental illness

## The real cause of increasing autism prevalence?



Sources: Organic Trade Association, 2011 Organic Industry Survey; U.S. Department of Education, Office of Special Education Programs, Data Analysis System (DANS), OMB# 1820-0043: "Children with Disabilities Receiving Special Education Under Part B of the Individuals with Disabilities Education Act"



## Examples:

- attending job training and employment outcomes
- high levels of patient/doctor satisfaction with surgery for ulcers

# Juvenile Offender's Program

1983

440 juvenile offences

1984

New offenders program commences. Recreation activities, voluntary work, street worker employed

420 juvenile offences

1985

350 juvenile offences

- 440 offences down to 350 offences (20% reduction)

→ *Can we say that the program has been effective in reducing juvenile offending?*



440 offences down to 350 offences (20% reduction):

$$\text{Gross Observed Change} = \text{net program impact} + \text{effects of other events \& processes} + \text{methodological error}$$

- the actual causal effect of the program in question
- these effects have direction, magnitude and duration

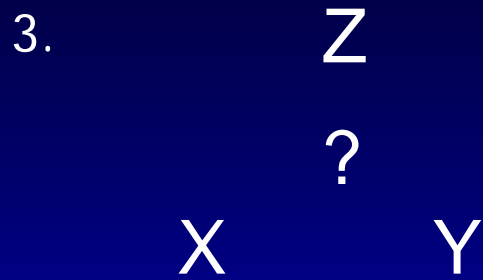
- i.e. extraneous influences/effects, also known as threats to internal validity
- impact of other programs/activities/events
  - general trends
  - maturation of clients
  - motivation of clients
  - differential selection
  - statistical regression

- measurement error
- sampling error
- analysis errors
- etc

Control for extraneous influences by: randomization, identifying and measuring them, logical elimination, or try simply ignoring them!

# Summary

1. For policy making we want to know:  
What works? For who? In what context? How? At what cost?
2. In order to conclude that program (X) causes outcome (Y), three criterion must be satisfied:
  - Demonstrate an association between X & Y;
  - Establish the time order of X & Y; and
  - Rule out rival explanations (Z).



4.

<p><b>Observed Change</b></p>	<p><b>=</b></p>	<p><b>net program impact</b></p>	<p><b>+</b></p>	<p><b>effects of other events &amp; processes</b></p>	<p><b>+</b></p>	<p><b>methodological error</b></p>
		<ul style="list-style-type: none"> <li>- the actual causal effect of the program in question</li> <li>- these effects have direction, magnitude and duration</li> </ul>		<p>i.e. extraneous influences/effects, also known as threats to internal validity</p> <ul style="list-style-type: none"> <li>- impact of other programs/activities/events</li> <li>- general trends</li> <li>- maturation of clients</li> <li>- motivation of clients</li> <li>- differential selection</li> <li>- statistical regression</li> </ul>		<ul style="list-style-type: none"> <li>- measurement error</li> <li>- sampling error</li> <li>- analysis errors</li> <li>- etc</li> </ul>

5. Select the strongest possible research design. Add additional research designs and measures until you have adequately covered off on the 3 criterion. This is the key!

6. Reynolds & West, 1987, 'A multiplist strategy for strengthening nonequivalent control group designs', *Evaluation Review*, 11, 6, 691-714. (an excellent example of how to fix up a weak research design by adding additional features thereby improving your evaluation of the program's impact)

## 7. Stronger non-experimental research designs for IE include:

- Regression discontinuity design (modeling a known selection process)
- Interrupted time series with comparison group
- Multiple baseline designs
- Cohort designs
- Alternating treatment / removed treatment designs
- Comparative case studies or dose response models based upon well developed program logic models and pattern matching
- Match local geographically proximate groups on pre-treatment outcome measures while controlling for self selection

# Today's quiz question

If people with higher levels of education earn larger salaries, does this mean that education is an effective way to reduce poverty?

Z  
?  
X Y

